

## Who We Are

Health Resource Services (HRS) is a national, provider-owned group purchasing organization (GPO). HRS is wholly owned by independent provider, Virginia Mason Medical Center. Located in Washington state, Virginia Mason is an internationally recognized leader in the continuous improvement of health care.

## Who We Serve

HRS serves tens of thousands of customers, including hospital systems, clinics, surgery centers, senior care facilities, educational and human services organizations every day. As a provider-owned organization, HRS is member-driven. Our team is united in a shared effort to help our members succeed while delivering value-based care to our communities. We invite suppliers dedicated to providing quality service and products to join our ever-growing network of vendor partners.

## What is a GPO?

As a group purchasing organization (GPO), HRS leverages the combined buying power of our members to help them purchase products, equipment, and services they already use at a discount. We negotiate contracts that guarantee our members reduced pricing on thousands of business-critical items and resources. We also provide ancillary services to optimize spend and operational efficacy.

# What We Do

### Savings on Products & Services

We use the collective buying power of our members to negotiate best-pricing on the products, equipment, and services you already use. Our extensive contract portfolio is member-driven and continually growing.

### Custom Solutions

**Supply Chain Solutions:** Our business and healthcare supply chain experts will work with you to identify issues that are creating operational inefficiencies, gaps, or waste. Proper sourcing, management, and use of goods and services is vital to protecting your bottom line.  
**Spend Management Solutions:** Our spend management consultants will equip your organization with the technology and know-how you need to monitor, manage, and adjust the various aspects of your spend that can dramatically impact the financial health of your business.

### Expert Advice & Guidance

HRS has a top-notch team of service representatives, expert consultants, and clinical specialists to help you with everything from assessment and benchmarking to implementation of best practices that optimize processes, savings, and outcomes.

### Peer to Peer Networking

Our networking events and councils give you the opportunity to learn from and share information with your industry peers. Leverage the collective power of your peers to gain access to information or resources and stay abreast of industry trends, innovations, and best practices.

Our agreements cover a full spectrum of regional and national provider needs, including:

Pharmaceutical Solutions	Construction Materials & Services	Senior Care Supplies & Services
Medical/Surgical Products & Equipment	Food & Nutrition Solutions	Elementary & Higher Education Supplies
Diagnostic Imaging Resources	Facility & Environmental Products	Continuing Education Offerings
Athletic Equipment	Business & Staffing Services	And more...

Become a Member | [Click Here to Join](#)

### Your HRS Contact:

- Name
- Title
- Phone
- Email
- Region