

Exceeding Employee Expectations: Building a Coaching Relationship



Session 6 Webinar | March 14, 2019 | 12:30 - 2:00 p.m. (Pacific)

Leaders must recognize the importance of developing deeper relationships with their team members, including ongoing, regularly scheduled coaching conversations. Coaching is an effective way to set expectations, discuss goals, create plans that drive results, as well as, overcome challenges. Coaching conversations are for focusing on strengths and are as important for your “A” players as they are for your struggling team members. When you develop a coaching relationship with each person, honest feedback is easier and praise is shared more freely.

From this session you will:

- Address the number one reason employees leave their organizations
- Provide effective, positive, corrective, and developmental feedback
- Create an on-going coaching plan, that include those difficult candid conversations



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