

EXPERIENCE PEERLESS PURCHASING POWER



SAVINGS * VALUE * INTEGRITY

HPSI supports LeadingAge Washington as a **DIAMOND SPONSOR**.

As your purchasing partner, HPSI shares a percentage of their revenues with LeadingAge Washington. These monies are used for association expenses including educational events, seminars, conference expenses and other programs.



HPSI OFFERS BENEFITS

Membership with HPSI offers the following benefits:

- **As a HPSI member**, you will quickly discover that HPSI is peerless not only in purchasing power, but also in service.
- **Upon joining HPSI**, you'll receive a purchasing solution that is custom-designed to suit your business needs.
- **Your local HPSI purchasing consultants** Ella and Traci, will assist you with on-site consultations, as well as personalized training for maximum program benefits.
- **Plus you'll have unlimited access** to an entire team of purchasing experts. Material managers, contract specialists, customer service agents, and registered dietitians are only a toll-free call away to assist with any need or question.
- **HPSI has developed a multitude of additional services** and programs to help your business become more profitable and efficient. The HPSI Prudent Buyer Report is an easy-to-read, monthly analysis of all your program purchases and pricing.
- **The HPSI Loyalty Rewards Program** allows you to qualify for and receive substantial manufacturers' allowances typically available to only the largest volume purchasers.
- **And Menu2UPlus.com** - created in 2003, a revolutionary web-based food service management program provides all the tools you'll need to create an exceptional dining program for your residents.
- **Improve your bottom line** - TODAY! We guarantee it!

CONSIDER JOINING TODAY!

HPSI Purchasing Consultants:



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MEMBERS	
2007	46
2018	73
% of growth since 2007	59%

HPSI VENDORS

- 3M HEALTH CARE
- ALIMED
- AMERICAN HEALTH CARE SUPPLY
- AMERICAN QUALITY FOODS
- ARAMARK
- ARJOHUNTLEIGH
- AVADIM TECHNOLOGIES
- BERRY PLASTICS
- BRIGGS CORP
- BRISK COFFEE
- BULLER FIXTURE
- C/S ELDERCARE INTERIORS
- CARBON'S GOLDEN MALTED
- CARDINAL - ITI
- CARSTEN'S
- CONVATEC
- DERMARITE
- DIRECT SUPPLY
- DS WATERS
- ECOLAB - PEST ELIMINATION
- ECOLAB EQUIPMENT CARE
- ECOLAB FOOD SAFETY SPECIALTIES
- ECOLAB INSTITUTIONAL
- ENCOMPASS GROUP TEXTILES
- ENTERPRISE LEASING COMPANY
- ESSITY PAPER
- EZ WAY INC
- FARMER BROTHERS
- FOLGERS COFFEE
- FOOD SERVICES OF AMERICA
- GEORGIA PACIFIC CORP
- GOJO INDUSTRIES
- GRAINGER
- HD SUPPLY
- HERITAGE BAG
- HILL-ROM
- HOLLISTER
- HUBERT
- HUBERT
- IN HARVEST GRAINS
- INTERACTIVE MEDICAL SYSTEMS
- JOERNS HEALTHCARE
- KEURIG GREEN MOUNTAIN
- KIMBERLY-CLARK
- KONICA MINOLTA
- LINCARE
- LINKS MEDICAL PRODUCTS
- MCKESSON MEDICAL SURGICAL
- MEALS FOR ALL
- MEDTRONIC-COVIDIEN
- MENU2U
- NESTLE HEALTH SCIENCE
- NETWORK SERVICES
- NUTRICA MEICAL NUTRITION
- OFFICE DEPOT
- OTIS ELEVATOR
- PEPSICO FOODSERVICE
- PERFORMANCE HEALTH
- PHOENIX TEXTILE
- PLUMBMASTER
- POINTCLICKCARE
- REDWOOD TOXICOLOBY
- RELIAS LEARNING
- RF TECHNOLOGIES
- ROYAL CUP COFFEE
- SAGE PRODUCTS INC
- SCA TENA
- SEATTLE'S BEST COFFEE
- SHERWIN WILLIAMS
- SMITH & NEPHEW WOUNDCARE
- SOAR LIFE PRODUCTS
- SPAN AMERICA
- STANDARD TEXTILE
- STAPLES
- STERICYCLE (SHRED-IT)
- STRATEGIC MARKET ALLIANCE
- SUPPLIES ON THE FLY
- SUPPLYWORKS
- SYSCO CORPORATION
- TANDUS GROUP COMPANY
- THE CLOROX COMPANY
- VERITIV
- VERO WATER



Tacoma Lutheran Retirement Community serves 375 residents every day. A big part of what we do is purchasing products, supplies and services for our residents. Working with HPSI and Ella Groth specifically has been a true blessing for us. The savings negotiated by HPSI has saved TLRC hundreds of thousands of dollars and we are able to pass along these savings to our residents through lower rate increases. Ella is phenomenal to work with. She visits with us on a regular basis, attends our Department Directors meetings to update us on the latest addition to their ever-growing list of companies, teaches our Directors on how to access the program and provides us with valuable feedback related to our usage of the program. We are extremely happy with HPSI and Ella and I can't imagine a better Group Purchasing Program to work with!" ~ **R Kevin McFeely, President & CEO**

The basic objective of a Group Purchasing Organization ("GPO") is to increase the negotiating strength of each individual member. By combining the purchase volume of all of its members, a GPO is able to negotiate significant volume discounts and low prices that an individual member could not achieve on its volume alone. Regardless of the size of your community, HPSI's unequaled purchasing power will save you money.